

Account # _____
 Advisor Code _____
 Case # _____

INVESTMENT ADVISOR: TO BE COMPLETED BY ADVISOR

Investment Advisor Firm (Agent) and Primary Contact

Firm Name: _____
 Primary Contact: _____

1

GENERAL INFORMATION

Type of Plan: Individual 401(k) Individual Roth 401(k)* 401(k) Roth 401(k)* Profit Sharing Plan Money Purchase Pension Plan 403(b)

*If you are opening an Individual Roth 401(k) or Roth 401(k), you will need to complete an additional Participant Application for an Individual 401(k) or 401(k) account respectively if one is not set up, to cover both salary deferrals and pre-tax contributions.

Is this account part of an existing plan at TD Ameritrade? Yes. If yes, please provide account number _____
 No. If no, please provide a copy of the Adoption Agreement or 403(b) Vendor Agreement.

- Single Participant/Business Partners (Owners Only)—I agree that if the Plan status changes due to hiring employees, minor children coming of legal age, etc. I will be responsible for notifying TD Ameritrade. This will enable TD Ameritrade to update the Plan to ERISA covered status, so that I receive future ERISA disclosures.
- Non-ERISA Plan 403(b).
- ERISA Plan—Plan with eligible employees; please complete below.

Plan Fiduciary First Name:	Middle Initial:	Last Name:
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Fiduciary's TIN (if applicable): _____

Fiduciary's Address:	Fiduciary's Phone Number:
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City:	State:	ZIP Code:
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If you have a Third-Party Administrator (TPA) or a Record Keeper associated with your plan, please provide the following information:

TPA/Record Keeper Name:	Contact Name:
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Address: _____

City:	State:	ZIP Code:
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Phone Number	Email:
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2

PARTICIPANT/EMPLOYER INFORMATION

Name Prefix (optional): Mr. Mrs. Ms. Dr. Rev.

Participant First Name:	Middle Initial:	Last Name:
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Social Security Number:	Date of Birth:
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Primary Phone: <input type="checkbox"/> Check here if this is not a U.S. phone number	Secondary Phone: <input type="checkbox"/> Check here if this is not a U.S. phone number
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Participant Email (for electronic delivery of your account statement and trade confirmations): _____

Home Street Address (No PO Boxes): _____

City:	State:	ZIP Code:
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Mailing Address: <i>(if different from above)</i>		
City:	State:	ZIP Code:
Employer Name <i>(if self-employed, please provide the name of your business):</i>		
Please choose the occupation and industry of occupation code that most accurately describes your situation, from the list provided on page 8.		
Occupation:		Industry of Occupation:
Employer Street Address:		
City:	State:	ZIP Code:
Check here if you are a: <input type="checkbox"/> U.S. Citizen <input type="checkbox"/> Permanent Resident <input type="checkbox"/> Not a U.S. Citizen If a Permanent Resident, please attach a copy of an unexpired Permanent Resident card.		Country of Citizenship <i>(For non-U.S. Citizens and Permanent Residents):</i>
Country of Dual or Secondary Citizenship <i>(if applicable):</i>		Country of Birth <i>(For non-U.S. Citizens and Permanent Residents):</i>
Non-U.S. citizens: Do you hold a current U.S. immigration visa? <input type="checkbox"/> Yes <input type="checkbox"/> No Specify Visa type: _____ Visa Number: _____ Expiration: _____ <i>(Nonresident aliens must submit Form W-8BEN and a copy of a current passport. If a U.S. address is listed, then attach a signed "Letter of Explanation for U.S. Mailing Address/U.S. Phone Number Attachment to Form W-8" (Form TDAI 835)).</i>		
<input type="checkbox"/> Check here if you or your spouse, any member of your immediate family, including parents, in-laws, siblings, and dependents, is a member of the board of directors, 10% shareholder, or policy-making officer of a publicly traded company. Specify the company name, address, city, and state: _____		
<input type="checkbox"/> Check here if you or your spouse, any member of your immediate family, including parents, in-laws, siblings, and dependents is licensed, employed by, or associated with, a broker-dealer firm, a financial services regulator, securities exchange, or member of a securities exchange. If checked, please specify entity below, and provide a copy of the required authorization letter (with this application): _____		
3 PRIMARY TRUSTEE INFORMATION (IF DIFFERENT FROM PARTICIPANT)		
First Name:	Middle Initial:	Last Name:
Social Security Number:	Date of Birth	
CO-TRUSTEE INFORMATION (IF DIFFERENT FROM PARTICIPANT)		
First Name:	Middle Initial:	Last Name:
Social Security Number:	Date of Birth:	
<input type="checkbox"/> Check here if any Trustee, any member of trustee's immediate family, including parents, in-laws, siblings, and dependents, is a member of the board of directors, 10% shareholder, or policy-making officer of a publicly traded company. Specify the company name, address, city, and state: _____		
<input type="checkbox"/> Check here if any Trustee, any member of trustee's immediate family, including parents, in-laws, siblings, and dependents is licensed, employed by, or associated with, a broker-dealer firm, a financial services regulator, securities exchange, or member of a securities exchange. If checked, please specify entity below, and provide a copy of the required authorization letter (with this application): _____		
4 CURRENT MARITAL STATUS		
<input type="checkbox"/> I Am Not Married I understand that if I become married in the future, my spouse will be my Primary Beneficiary unless I complete a new Designation of Beneficiary Form, and my spouse consents to my designation.		
<input type="checkbox"/> I Am Married I understand that my spouse will be my Primary Beneficiary. However, I understand I may designate a Primary Beneficiary other than my spouse on the space below if my spouse signs the section below titled "Consent of Spouse."		

DESIGNATION OF BENEFICIARY(IES)

The following individual(s) shall be my Beneficiary(ies). Please check Primary or Contingent for each individual Beneficiary. The total percentages for primary beneficiaries must equal 100% and cannot be expressed in dollar amounts. The total percentages for contingent beneficiaries must equal 100% and cannot be expressed in dollar amounts. Unless otherwise noted, proportions are deemed to be in equal share. If a trust is designated as a beneficiary, then the trust title and UA date must be provided.

If additional space is required, please attach a separate sheet with additional beneficiaries. I have attached a separate sheet with additional beneficiaries.

If neither Primary nor Contingent is checked, the individual will be deemed to be a Primary Beneficiary.

If any Primary or Contingent Beneficiary dies before me, his or her interest and the interest of his or her heirs shall terminate completely, and the percentage share of any remaining Beneficiary(ies) shall be increased on a pro rata basis unless the "Per Stirpes" designation is selected. If no Primary Beneficiary(ies) survives me, the Contingent Beneficiary(ies) shall acquire the designated share of my Qualified Plan balance.

***Per Stirpes shall mean: each branch of the decedent's family shall inherit in equal parts and by way of representation. Please note that the "Per Stirpes" designation carries certain legal and tax implications, and may not be available in all states. TD Ameritrade cannot advise whether a "Per Stirpes" election is appropriate for the Account Owner's tax or estate planning. Please consult an estate planner for details regarding this designation.**

First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:
First Name:	Middle Initial:	Last Name:	
Trust/Estate/Entity Name:			
Social Security Number:	Date of Birth (or UA Date if a Trust):		
Relationship:	Type of Beneficiary: <input type="checkbox"/> Primary <input type="checkbox"/> Contingent	<input type="checkbox"/> Per Stirpes**	Share %:

6 CONSENT OF SPOUSE (IF NONSPOUSE BENEFICIARY[IES] IS/ARE NAMED AS PRIMARY BENEFICIARY[IES])

I am the spouse of the participant named above. I hereby consent to the above designation of Beneficiary. I understand that if anyone other than me is designated as Primary Beneficiary on this form, I am waiving all or a portion of any rights I may have to receive benefits under the plan when my spouse dies.

Participant's Spouse's Signature: _____ Date: _____
(Must be witnessed. See below.)

7 WAIVER ELECTION (FOR QUALIFIED PRERETIREMENT SURVIVOR ANNUITY)

The Plan Administrator will check here if the following election does NOT apply.

Married Participant's Election to Waive the Qualified Preretirement Survivor Annuity

As a married participant in my employer's qualified retirement plan, I acknowledge that I have read the information about Qualified Preretirement Survivor Annuities below. I understand that when I die, any amount remaining in my plan account will be paid to my surviving spouse in the form of a Qualified Preretirement Survivor Annuity. I understand that I have a right to waive that form of payment.

I hereby elect to waive the requirement that my surviving spouse be paid any benefits that I may have in the plan at the time of my death in the form of a Qualified Preretirement Survivor Annuity. I understand and agree that this waiver is valid only if my spouse has consented by reading and signing the statement below.

Participant's Signature: _____ Date: _____

I am the spouse of the participant named above. I hereby consent to my spouse's election not to have benefits remaining in his or her plan paid in the form of a Qualified Preretirement Survivor Annuity at his or her death. I understand that my consent cannot be revoked unless my spouse revokes the above waiver.

Participant's Spouse's Signature: _____ Date: _____
(Must be witnessed. See below.)

Witness of Spouse's Consent: The signature of the spouse must be witnessed by a notary public or signature guarantee as required. *(Witness applies to either or both elections.)*

Notary Public/Signature Guarantee: _____ Date: _____

EMPLOYEE: You and your spouse must complete the Waiver Election section if the box above has not been checked.

EMPLOYER: The Waiver Election is applicable to all Money Purchase Pension Plans, Defined Benefit Pension Plans, and Target Benefit Plans. It also applies to Profit Sharing Plans and 401(k) Plans if you did not select the REA Safe Harbor found in the Adoption Agreement. If you did select the REA Safe Harbor provision, and no existing plan assets are subject to the REA annuity requirements, place a check mark in the indicated box above.

8 INSTRUCTIONS FOR WAIVER ELECTION FOR QUALIFIED PRERETIREMENT SURVIVOR ANNUITIES

About Qualified Preretirement Survivor Annuities

If you are a married participant in your employer's qualified retirement plan, the law requires that any amount remaining in your plan account be paid to your surviving spouse in a certain manner at your death. This manner of payment, called a "Qualified Preretirement Survivor Annuity," will provide your spouse with a series of periodic payments over his or her life. The size of the periodic payments will depend on the amount remaining in your plan account.

For example, assume that a participant dies with an account balance of \$10,000. If the balance is paid to the surviving spouse in the form of a Qualified Preretirement Survivor Annuity, the annuity will provide the spouse with monthly payments of \$76.60. (This payment amount is an estimate based on the Individual Annuity Mortality Tables – 71 using a 5% interest rate with payments commencing at age 65.)

You may elect to waive the following:

- 1. The requirement that your surviving spouse be paid in the form of a Qualified Preretirement Survivor Annuity, and
- 2. The requirement that your spouse be your Beneficiary (only if applicable).

You may make either or both of the above elections beginning with the first day, after which you become a participant in the plan. Any waiver election you sign before age 35 will become invalid the first day of the plan year in which you attain age 35. At that time, you may again waive the Qualified Preretirement Survivor Annuity and the requirement that your spouse be your Beneficiary.

9 IMPORTANT INFORMATION

Your spouse must consent in writing to either waiver. You have the right to revoke any waiver that you have made at any time before your death. Your spouse must also consent to any subsequent changes of Beneficiary.

If your vested account balance is \$5,000 or less at the time of your death, the plan administrator may make a distribution to your surviving spouse in a single-sum cash payment even if you did not waive the Qualified Preretirement Survivor Annuity. Because a spouse has certain rights under the law, you should inform your plan administrator immediately of any changes in your marital status. A change in your marital status may require you to complete a new Participant Application and Designation of Beneficiary form.

For more information regarding Qualified Preretirement Survivor Annuities, contact your plan administrator (employer).

10 CASH SWEEP VEHICLE (SELECT ONLY ONE)

TD Ameritrade FDIC Insured Deposit Account (IDA)

TD Ameritrade Cash (Protected by the Securities Investor Protection Corporation (SIPC))
Pays interest on credit balances.

NOTE: If not specified, all credit balances will automatically be swept daily to the TD Ameritrade FDIC Insured Deposit Account. See the Client Agreement for a complete description of the Cash Sweep program.

11 ADVISOR AUTHORIZATIONS

Please initial authorizations below as applicable.

Directed Trading Authorization

I authorize TD Ameritrade to: execute trades in my Account at the direction of my Advisor as provided in the TD Ameritrade Institutional Client Agreement.

Participant's Initials: _____ Employer or Trustee's Initials: _____

Fee Deduction and Payment Authorization

I authorize TD Ameritrade to pay investment advisory fees and related fees (collectively, "Advisory Fees") to my Advisor from my Account(s) in the amounts instructed by my Advisor as provided in the TD Ameritrade Institutional Client Agreement.

Participant's Initials: _____ Employer or Trustee's Initials: _____

These choices can be modified or revoked at any time by notice to TD Ameritrade Institutional at PO BOX 650567, Dallas, TX 75265-0567 or 800-431-3500.

12 CONFIRMATION AND STATEMENT PREFERENCES

I understand that I will receive monthly account statements and trade confirmations electronically, unless I make a selection below. If I do not provide a valid email address, I will receive a monthly paper statement. Certain types of accounts or activity (such as options trading) require a monthly statement, either electronically or via U.S. mail.

In the event that no email address is provided in section 2 of this application or an email sent to the address above is returned as undeliverable, TD Ameritrade will send paper statements and trade confirmations to the address of record.

If I elect to receive either electronic statements or electronic confirmations, I will receive shareholder information electronically when available.

Account Statement: Monthly Electronic Statements Monthly Paper Statements

Trade Confirmation: Electronic Trade Confirmations Paper Trade Confirmations

Unless I have checked this box, TD Ameritrade will provide my name to corporations whose securities I hold in my account for the purpose of additional corporate communications.

13 DUPLICATE PAPER CONFIRMATIONS AND STATEMENTS

I hereby request that the following be sent to the party indicated below. Duplicate Paper Trade Confirmations Duplicate Monthly Paper Statements

Name (First, Middle Initial, Last):

Street/PO Box:

City:

State:

ZIP Code:

14 PROXY AUTHORIZATION

Please select one of the below choices. If no selection is made TD Ameritrade will default to sending me proxies. The Agent can only vote my proxies if they have discretion over my account.

I would like to receive and vote on proxies.

Agent receives and votes proxies. I hereby authorize TD Ameritrade to forward proxy soliciting materials, annual reports, and other related issuer materials, normally sent to me, to my advisor (Agent) and to allow Agent to vote Proxies on my behalf.*

Agent receives and votes proxies but I would like to receive informational copies. I hereby authorize TD Ameritrade to forward proxy soliciting materials, annual reports, and other related issuer materials, normally sent to me, to my advisor (Agent) and to allow Agent to vote Proxies on my behalf.*

* I confirm that the Agent holds discretionary authority over my account pursuant to an advisory contract with the Agent. I understand that this authorization may be rescinded at any time for any reason, by a written notice addressed to TD Ameritrade and delivered to your office. This authorization shall extend to the benefit of your successors and assigns.

15

TRUSTED CONTACT (OPTIONAL)

By completing this section, you authorize TD Ameritrade to contact the person(s) named below for the following reasons: if there are questions or concerns about my whereabouts or health status; if TD Ameritrade suspects that I may be a victim of fraud or financial exploitation; if TD Ameritrade suspects that I might no longer be able to handle my financial affairs; to confirm the identity of any legal guardian, executor, trustee, authorized trader, or holder of a power of attorney; or if TD Ameritrade has any other concerns or is unable to contact me about my account(s) held at TD Ameritrade. **Please review the Client Agreement for the full terms and conditions regarding how TD Ameritrade uses this information.**

NOTE: Your Trusted Contact must be someone other than an account owner and cannot be the Investment Advisor. You may provide more than two Trusted Contact Persons by completing and signing additional Trusted Contact Authorization Forms.

First Name:	Middle Initial:	Last Name:
Relationship:		
Primary Telephone Number:	Email Address:	
Mailing Address:		
City:	State:	ZIP Code:
First Name:	Middle Initial:	Last Name:
Relationship:		
Primary Telephone Number:	Email Address:	
Mailing Address:		
City:	State:	ZIP Code:

16

AGREEMENT — BY SIGNING THIS AGREEMENT, I ACKNOWLEDGE THAT:

I acknowledge that I have received and read the Client Agreement, available at advisorclient.com or by calling 800-431-3500, that will govern my account. I agree to be bound by the Client Agreement which may be amended from time to time and which is incorporated by this reference. I release and agree to indemnify and hold harmless TD Ameritrade from any and all liability and claims for damages resulting from any action taken pursuant to this Agreement. By my signature below, I attest that I am of legal age to contract, and I certify, to the best of my knowledge that the information provided on this application is complete and correct. I hereby request, subject to acceptance by TD Ameritrade, a margin account (or if otherwise indicated a cash account) be opened in the name(s) set forth below.

If I have requested an options account, I agree to be bound by the Client Agreement and any supplemental options agreements that will govern my account applicable to the trading of options contracts. I agree to abide by the rules of the listed options exchanges and the Options Clearing Corporation and will not violate current position and exercise limits. I am aware of the risks involved in options trading and represent that I am financially able to bear such risks and withstand options trading losses.

All securities, dividends, and proceeds will be held at TD Ameritrade Clearing, Inc. (the "Clearing Firm"), unless otherwise instructed.

I understand that TD Ameritrade may obtain a current consumer or credit report to determine my eligibility, or continuing eligibility, for credit or for other legitimate business purposes. Any decision by TD Ameritrade to extend credit may be based on information contained in a consumer or credit report, as well as the policies of TD Ameritrade and the Clearing Firm.

I understand that TD Ameritrade may relate information regarding this account, including account delinquency and voluntary closures, to consumer or credit reporting agencies. Upon my request, TD Ameritrade shall inform me of each consumer or credit reporting agency from which they have obtained and/or reported my consumer or credit report. TD Ameritrade agrees to notify the consumer or credit reporting agencies if I dispute the completeness or accuracy of the information furnished by TD Ameritrade. By my signature below, I authorize TD Ameritrade to obtain consumer or credit reports for the name(s) set forth below.

Unless specified otherwise, I understand that nondeposit investments purchased through TD Ameritrade are not insured by the Federal Deposit Insurance Corporation (FDIC), are not obligations of or guaranteed by any financial institution, and are subject to investment risk and loss that may exceed the principal invested.

Important information about procedures for opening a new account: To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each person who opens an account.

What this means for you: When you open an account, we will ask for your name, address, date of birth, and other information that will allow us to identify you. We may also utilize a third-party information provider for verification purposes and/or ask for a copy of your driver's license or other identifying documents.

Successors and Heirs. This Authorization supplements and in no way limits or restricts rights which TD Ameritrade and the Clearing Firm may have under any other agreement with me. This Authorization will bind my heirs, executors, administrators, successors, and assigns and will benefit TD Ameritrade and the Clearing Firm's successors and assigns.

If applicable, the undersigned hereby acknowledges that the Responsible Plan Fiduciary has received and read the TD Ameritrade, Inc. and TD Ameritrade Clearing, Inc. Section 408(b)(2) Disclosure Summary document.

TD Ameritrade, Inc. is not a Third-Party Administrator or Record Keeper nor does it provide 5500 filings.

If I am a U.S. person for tax purposes:

Under penalties of perjury, I certify that: (1) the number shown on this form is my correct taxpayer identification number; (2) I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Services (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; (3) I am a U.S. citizen or other U.S. person; and (4) the FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

If I have been notified by the IRS that I am subject to backup withholding because I have failed to report all interest and dividends on my tax return, I must cross out (2) in this certification.

If I am not a U.S. Person for tax purposes:

I am submitting the applicable Form W-8 with this form to certify my foreign status.

The IRS does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

The Client Agreement applicable to this brokerage account contains a predispute arbitration clause. By signing this agreement, the parties agree to be bound by the terms of the Client Agreement, including the arbitration agreement located in Section 14 of the Client Agreement on pages 11 and 12.

17

ACCOUNT OWNER(S) SIGNATURE

Participant's Printed Name: _____

Participant's Signature: _____ Date: _____

Employer's or Trustee's Printed Name: _____

Employer's or Trustee's Signature: _____ Date: _____

Mailing Address:
TD Ameritrade Institutional
PO BOX 650567
Dallas, TX 75265-0567

TDAI 3011 REV. 03/18

Investment Products: Not FDIC Insured * No Bank Guarantee * May Lose Value

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Occupation Codes

A42 Accountant/Auditor/Bookkeeper	C82 Compliance/Regulatory Professional	N21 Nurse
A62 Adjuster	C92 Consultant	O11 Office Associate
A82 Advertiser/Marketer/PR Professional	C43 Counselor/Therapist	O21 Other; If Other, include a description in the Occupation box.
A33 Air Traffic Controller	C53 Customer Service Representative	P81 Pharmacist
A43 Ambassador/Consulate Professional	D11 Dealer	P91 Physical Therapist
A53 Analyst	D61 Dentist	P22 Pilot
A63 Appraiser	D31 Distributor	P32 Police Officer/Firefighter/Law Enforcement Professional
A73 Architect/Designer	D41 Doctor/Surgeon/Physician	P42 Politician
A83 Artist/Performer/Actor/Dancer	D51 Driver	P52 Project Manager
A93 Assistant/Executive Assistant	E51 Engineer	R81 Real Estate Professional
A44 Athlete	E71 Exterminator	R71 Researcher
A64 Attorney/Judge/Legal Professional	F71 Factory/Warehouse Worker	S41 Salesperson
A74 Auctioneer	F81 Farmer/Rancher	S51 Scientist
L51 Banker/Lending Professional	F91 Financial Planner/Advisor	S61 Seamstress/Tailor
B21 Barber/Beautician/Hairstylist	F22 Flight Attendant	S71 Security Guard
B31 Broker/Registered Rep	F32 Human Resources Professional	S81 Social Worker
B41 Business Executive (VP, Director, etc.)	I41 Importer/Exporter	T41 Teacher/Professor
B51 Business Owner	I51 Inspector/Investigator	T51 Technician
C81 Caregiver	I81 Investor	T61 Teller
C91 Carpenter/Construction Worker/Contractor	I91 IT Professional/IT Associate	T71 Tradesperson/Craftsperson
C22 Cashier	J31 Janitor	T81 Trainer/Instructor
C32 Chef/Cook	J41 Jeweler	U21 Underwriter
C42 Chiropractor	L31 Laborer	V11 Veterinarian
C52 Civil Servant	L41 Landscaper	W21 Writer/Journalist/Editor
C62 Clergy	M91 Mechanic	
C72 Clerk	M22 Military, Officer or Associated	
	M32 Mortician/Funeral Director	

Industry of Occupation Codes

A11 Accounting	F11 Fashion/Clothing	O31 Other; If Other, include a description in the Industry of Occupation box
A21 Advertising/Marketing	F21 Financial Services	P11 Parking and Car Washes
A31 Aerospace/Defense	F51 Firearms and Explosives	P21 Pawn Shops/Brokers
A41 Agriculture/Forestry	G11 Gaming/Casino/Card Club	P31 Personal Care/Hygiene (Beauty, Salon, Cosmetics, Massage, etc.)
A51 Amusement and Recreation	G21 Government/Public Administration	P41 Pharmaceuticals
A61 Animal Services and Veterinary	G31 Grocery/Supermarket	P51 Printing/Publishing
A71 Architecture/Design	H11 Healthcare/Medical Services	P71 Professional/Civic Organizations (Non-Retail)
A81 Arts/Antiques	H21 Hotel/Hospitality	R11 Real Estate
A91 Athletics/Fitness	I11 Import/Export	R21 Religious Organization
A32 Automotive	I21 Information Technology (IT)	R31 Repair Services - Home, Auto, and Other
B11 Aviation	I31 Insurance	R41 Restaurant/Food Service
C11 Bar/Nightclub/Adult Entertainment Club	J11 Jewelry, Gems, and Precious Metals	R51 Retail Sales/Retail Trade
C21 Childcare	L11 Legal Services/Public Safety	S11 Science and Biotechnology
C31 Cleaning/Janitorial/Housekeeping	L21 Logistics/Supply Chain	S21 Security
C41 Communications/Telecommunications	M11 Manufacturing	T11 Transportation
C51 Construction/Carpentry/Landscaping	M21 Maritime	T31 Travel
C61 Convenience Store/Liquor Store/Gas Station	M31 Media/Entertainment	U11 Utilities (Public)
C71 Customer Service and Support	M41 Mining, Oil, and Gas	W11 Wholesale Sales/Trade
E11 Education	M51 Money Services Businesses (Check Cashing, Money Transmitting, Payday Loans, Currency Exchange)	
E21 Embassy/Consulate	N11 Non-Profit/NGO (Non-Government Agency)/Charity	
E31 Energy		
E41 Engineering		